

P O W E R I N G



# DATA

## FLORIDA: THE MOST COMPETITIVE STATE FOR DATA CENTER INVESTMENT

### THE FLORIDA FACTS

#### Unparalleled access to end users

**9** submarine cable landing points, more than any other state on East Coast

**#3** largest population in the U.S.



Proximity to **international markets:** Latin America, Caribbean and Europe

Powerful network of **Tier-1 Telecom providers** including Century Link, Cogent, Level 3, Sprint, Verizon and more

#### Competitive data center tax policies

Exempts eligible data centers from **sales and use tax** on data center property, energy and construction materials

The tax policy requires an investment of **\$150 million** and critical IT load of **15 mW**

**#4 BEST TAX CLIMATE** (Tax Foundation)

**#2 BEST STATE FOR BUSINESS** (Chief Executive magazine)

FPL's parent company, NextEra Energy, is the

**#1 producer of energy from the wind and the sun**



By 2030, FPL will have installed more than **30 million solar panels in Florida**, totaling over 11,000 MW of solar energy generation

Explore FPL's **35 county service area** and **pre-qualified sites** by visiting **PoweringFlorida.com**



### ENJOY THE BENEFITS OF LOCATING WITHIN FPL'S SERVICE TERRITORY:



#### The allure of affordability

##### Low electric rates

Rates that are more than **41% below the national average** with the ability to drive them down even lower

##### FPL's Commercial Industrial Service Rider:

**Unique negotiable incentive rate** for qualifying company projects that create at least 2 MW of new demand

##### FPL's Economic Development Rider:

A discounted rate over five years for businesses that create at least **25 new jobs per 350 kW** of new demand



#### Best-in-class reliability

##### Advanced smart grid solutions

Investment in FPL's smart grid, resulting in restoring service to **546,000 customers** during Hurricane Irma, even before it was safe for trucks to head out

##### 2019 ReliabilityOne Award™

Winner of the **top award for electric reliability** for the fourth time in five years

##### America's most intelligent energy grid

More than **5 million smart meters** and more than 120,000 other intelligent devices

CONTACT US TODAY AND LET US HELP YOU FIND YOUR NEW HOME BASE  
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CHANGING THE CURRENT.  **FPL**