



SUSTAINABLE TECHNOLOGIES

FLORIDA HAS THE COMPETITIVE ADVANTAGE FOR
YOUR SUSTAINABLE TECHNOLOGY COMPANY

THE FLORIDA FACTS

#2 BEST STATE FOR INFRASTRUCTURE IN U.S.

20 airports, 3,000 miles of rail, 15 deepwater seaports, 122,000 miles of highways

#4 BEST TAX CLIMATE

The Tax Foundation ranks Florida fourth in the nation on tax-friendliness

#2 BEST STATE FOR BUSINESS

A survey of CEOs from Chief Executive magazine recognized Florida as #2

FPL AND ITS PARENT COMPANY NEXTERA ENERGY BOTH PROUDLY HQ IN FLORIDA.



Solar components

- » NextEra is the world's #1 producer of energy from the wind and sun
- » By 2030, FPL will have installed more than **30 million solar panels in Florida**, totaling over 11,000 MW of solar energy generation



Energy storage

- » NextEra is #1 in the nation for its amount of operational battery storage
- » Florida is #5 in the nation for battery manufacturing
- » Companies in this sector in Florida include: SAFT Batteries, Exide Technologies, EnerDel, Apollo Energy Systems, and more



Electric vehicles

- » Florida is #2 in the nation for the most EVs owned
- » Florida is #2 in the nation for publicly available charging stations
- » Florida is #4 in EV sales in 2018

ENJOY THE BENEFITS OF LOCATING WITHIN
FPL'S SERVICE TERRITORY:



The allure of affordability

Low electric rates

Rates that are more than **41% below the national average** with the ability to drive them down even lower

FPL's Commercial Industrial Service Rider:

Unique negotiable incentive rate for qualifying company projects that create at least 2 MW of new demand

FPL's Economic Development Rider:

A discounted rate over five years for businesses that create at least **25 new jobs per 350 kW** of new demand



Best-in-class reliability

Advanced smart grid solutions

Investment in FPL's smart grid, resulting in restoring service to **546,000 customers** during Hurricane Irma, even before it was safe for trucks to head out

2019 ReliabilityOne Award™

Winner of the **top award for electric reliability** for the fourth time in five years

America's most intelligent energy grid

More than **5 million smart meters** and more than 120,000 other intelligent devices