### Florida: The Most Competitive State for Data Center Investment

#### The Facts

**Best-In-Class Reliability**
- The World’s Best at Hurricane Preparedness: FPL has invested $2 billion since 2006 to strengthen grid.
- Top SAIDI Rating: Best in state and top in nation.
- Predictive, Smart Grid helps prevent outages: 500,000 avoided during Hurricane Irma.

**FPL offers Low, Negotiable Power Costs and Prequalified Sites**
- Unique negotiable FPL incentive rate for qualifying projects of 2 mW+.
- Rates for large power users typically 41% below the national average.

**Access to Pre-qualified Sites and Clean Energy**
- FPL’s parent company is the #1 producer of energy from the wind and the sun.
- Explore FPL’s 35 county service territory and pre-qualified sites.
- Installing more than 4 million new solar panels, with 10 million more planned for the next 5 years.

**Florida Offers Competitive Data Center Tax Policies**
- Exempts eligible data centers from sales and use tax on data center property.
- The tax policy requires an investment of $150 million and critical IT load of 15 mW.
- Florida is one of only four states that exempts data center electricity.

**Unparalleled Access to End-Users**
- 8 submarine cable landing points, more than any other state on East Coast.
- #3 largest population in the U.S.
- Proximity to international markets: Latin America, Caribbean & Europe.
- Powerful network of Tier-1 Telecom Providers including Century Link, Cogent, Level 3, Sprint, Verizon and more.

*Based on current June 2016 rates and includes GRT, 20 MW, 95% load factor, transmission level voltage, and average class on and off peak usage.*

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**Contact Us Today**
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