

P O W E R I N G

DATA

FLORIDA: THE MOST COMPETITIVE STATE
FOR DATA CENTER INVESTMENT

THE FACTS



Best-In-Class Reliability

The **World's Best at Hurricane Preparedness:** FPL has invested **\$2 billion** since 2006 to strengthen grid

Top SAIDI Rating: **Best in state and top in nation**

Predictive, Smart Grid helps prevent outages:
500,000 avoided during Hurricane Irma



Electric rates starting at **5.1¢ kWh***

FPL offers Low, Negotiable Power Costs and Prequalified Sites

Unique **negotiable FPL incentive rate** for qualifying projects of 2 mW+

Rates for large power users typically **41% below** the national average



Access to Pre-qualified Sites and Clean Energy

FPL's parent company is the **#1 producer of energy from the wind and the sun**

Explore FPL's **35 county service territory** and pre-qualified sites



Installing more than **4 million** new solar panels, with 10 million more planned for the next 5 years

Unparalleled Access to End-Users

8 submarine cable landing points, more than any other state on East Coast

#3 largest population in the U.S.



Proximity to **international markets:** Latin America, Caribbean & Europe

Powerful network of **Tier-1 Telecom Providers** including Century Link, Cogent, Level 3, Sprint, Verizon and more



Florida Offers Competitive Data Center Tax Policies

Exempts eligible data centers from **sales and use tax** on data center property

The tax policy requires an investment of **\$150 million** and critical IT load of **15 mW**

Florida is one of only four states that **exempts data center electricity**

#1 Best Tax Climate in Southeast (Tax Foundation)

#2 Best State for Business (Chief Executive Magazine)

*Based on current June 2016 rates and includes GRT, 20 MW, 95% load factor, transmission level voltage, and average class on and off peak usage.

CONTACT US TODAY

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CHANGING THE CURRENT. **FPL.**